

# Adviser Profile

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**This document forms Part B of this Financial Services and Credit Guide and must be read together with Part A – Practice Profile.**

## About Julian Prendergast

Julian Prendergast is an Authorised Representative (AR number 329435) and Credit Representative (CR number 372305) of the Licensee.

### Contact details

<b>Address</b>	Level 1, 10 Finchley Street MILTON QLD 4064 Postal: PO Box 835 PADDINGTON QLD 4064
<b>Phone</b>	1300 346 837
<b>Email</b>	julian_prendergast@investblue.com.au

### Advice and services I can provide

I am authorised to provide the services listed in the Our advice and services section of this Guide.

In addition to the areas listed in that section, I can also advise on:

- Margin lending facilities
- Self-managed super funds
- Aged Care
- Derivatives (Limited to advising on and dealing in derivative-related products approved by the Licensee)

### How am I paid?

I am an employee and shareholder of Invest Blue and receive a salary and a potential bonus from Invest Blue. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.